























METROSOURCE

YEARS





# **ABOUT METROSOURCE**

Metrosource is a media brand for the LGBTQ community that reaches audiences via a lifestyle magazine, website, email newsletter, podcast, events and social media channels.

#### **WHAT**

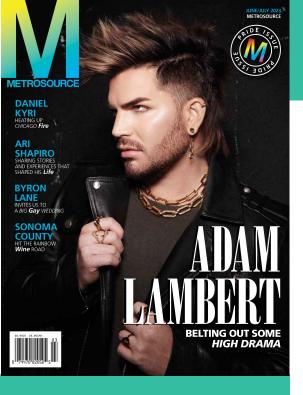
Metrosource features the best in entertainment, travel, community events, wellness, and much more for the LGBTQ community. The world's most intriguing celebrities - both LGBTQ people and allies - make their voices heard throughout our media.

#### **WHO**

Metrosource readers are urban, affluent, loyal, and active LGBTQ influencers. Our audience looks to Metrosource to recommend the brands, destinations and service providers that stand by our community. 82% of Metrosource readers have made a conscience decision to make a purchase due to a company's LGBTQ outreach and advertising.

#### WHERE

The print publication has a nationwide presence, with the NY and LA regional editions holding the number one spot in their respective markets. Combining the magazines' print and online audiences, Metrosource delivers one of the largest reaches of any LGBTQ media company in the USA.





# FEATURES AND BENEFITS

#1 LGBTQ Publication in regional NY/LA Markets

Offers advertisers National or Regional NY/LA buys.

One of the top two largest LGBTQ publications nationally. #1 in NY/LA markets with regional editions.

Longest Shelf Life in the Industry

Each issue is out for two months.

A six-time frequency ensures advertising messages reach the LGBTQ community for an entire year.

**LGBTQ Target Market** 

\$1 Trillion in projected buying power of adult LGBTQ individuals.

84% of readers purchase from companies that support LGBTQ equality.

An Affluent, Active Audience that is both Highly Engaged and Avid Consumers

84% have purchased leisure travel. 75% drink alcohol.

47% of readers have six figure incomes.

Targeted, Controlled
Distribution of over
125,000 copies per issue

Controlled distribution in LGBTQ-friendly retailers, businesses, community organization, fundraisers and events to ensure high demand. Over 59% of the Metrosource audience does not read the top competitive LGBTQ publication, creating an opportunity for substantial unduplicated LGBTQ reach.

Reach

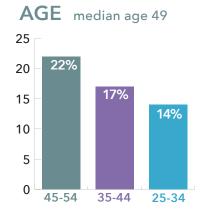
Through print and digital media, Metrosource reaches over one million in the LGBTQ community.

# METROSOURCE AT A GLANCE

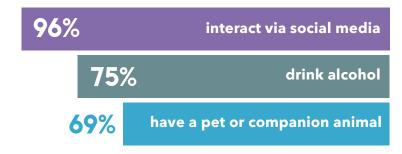
DEMOGRAPHICS AND READER HABIT

#### **EDUCATION**

39%
post grad



#### **LIFESTYLE**



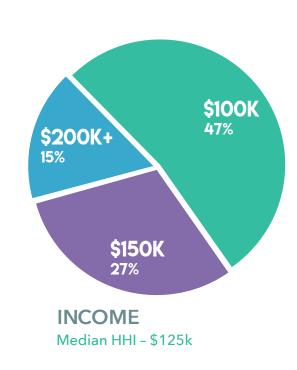
#### **READERS TRAVEL PLANS:**

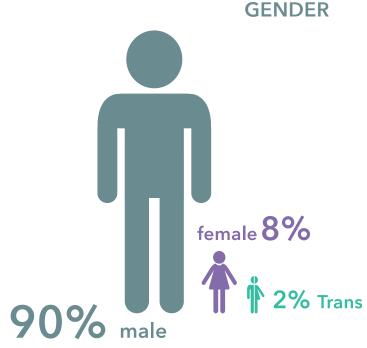
PURCHASED w/in the the next 6 MONTHS:

- A hotel, resort or vacation rental property **75%**
- Airplane ticket 88%
- Vacation Plane | Car | Cruise 92%

#### **READERS SAY:**

- Companies supporting LGBTQ equality are more important than ever **91%**
- They have made a conscience decision to purchase from companies that advertise in LGTBO Media 82%







# **#1 MAGAZINE IN REGIONAL MARKETS**

# copies per issue

Metrosource readers are active, affluent, and educated professionals. By advertising in Metrosource, you ensure that your message will reach targeted, loyal consumers who appreciate your support of the LGBTQ community.

#### **2022 WEBSITE VISITORS**

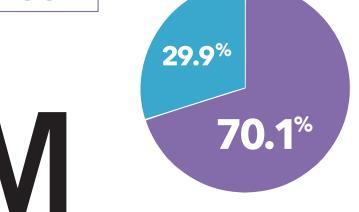
Sessions

Page views

**Unique visitors** 

**Monthly Sessions** 

158K



**E3**37+K

7+K



70.1 New Users

29.9 Returning visitors

85% Interaction

**75%** 

of online users are age 25-55

Social Media Followers

32+K

**Email Subscribers** 

LOYALTY

86%

Took action as a result of reading Metrosource

68.3%

Read 3-4 of last 4 issues

**3 READERS PER COPY** 

# **EDITORIAL CALENDAR 2024**



FEBRUARY/MARCH
ENTERTAINMENT
/PEOPLE WE LOVE ISSUE



APRIL/MAY
TRAVEL ISSUE



JUNE/JULY PRIDE ISSUE



AUGUST/SEPTEMBER WELLNESS ISSUE



OCTOBER/NOVEMBER INDULGENCE ISSUE



DECEMBER/JANUARY
HOLIDAY ISSUE

#### **PRINT PUBLISHING SCHEDULE**

| ISSUE         | AD RESERVATION | MATERIALS DUE | ON SALE  |
|---------------|----------------|---------------|----------|
| FEB/MAR 24    | 12/21/23       | 01/05/24      | 02/01/24 |
| APR/MAY 24    | 02/27/24       | 03/05/24      | 04/01/24 |
| JUN/JULY 24   | 04/29/24       | 05/06/24      | 06/01/24 |
| AUG/SEPT 24   | 06/28/24       | 07/05/24      | 08/01/24 |
| OCT/NOV 24    | 08/29/24       | 09/05/24      | 10/01/24 |
| DEC/JAN 24/25 | 10/25/24       | 11/01/24      | 11/22/24 |



#### **EDITORIAL HIGHLIGHTS**

#### **METROSCOPE**

Find our what's popping in culture with our signature roundup of upcoming art, entertainment, shopping, television and all the fabulous that's fit to print.

#### **CELEBRITIES**

Get up close and personal with notable members of the LGBTQ community and our allies.

#### **FOOD & DRINK**

From restaurant reviews, celebrity chefs, cocktail recipes to wineries.
There is something for every appetite.

#### **TRAVEL**

Spectacular places where members of our community are welcomed with open arms.

#### **HEALTH**

Timely advice on staying fit, finding personal balance, and receiving effective, respectful medical care.

#### **FINANCE**

Common sense advice on a wide array of money matters through the LGBTQ lens.

### **METROSOURCE RATES**

#### **National Print Rates**

| COVERS<br>FREQUENCY | 1X                   | 2X     | 3X     | 4X     | 5X     | 6X     |
|---------------------|----------------------|--------|--------|--------|--------|--------|
| Second              | \$19,800             | 19,250 | 18,500 | 18,250 | 17,500 | 17,000 |
| Second              | 10,000               | 19,230 | 10,500 | 10,230 | 17,000 | 17,000 |
| Third               | <sup>\$</sup> 18,700 | 18,250 | 17,500 | 17,250 | 16,500 | 16,000 |
|                     |                      |        |        |        |        |        |
| Fourth              | <sup>\$</sup> 22,000 | 21,250 | 20,500 | 20,000 | 19,500 | 19,000 |
| FOUR COLO           | DRS<br>1X            | 2X     | 3X     | 4X     | 5X     | 6X     |
| Full Page           | \$17,500             | 17,000 | 16,500 | 16,000 | 15,500 | 14,750 |
| Two Thirds          | \$14,250             | 13,750 | 13,500 | 13,000 | 12,500 | 12,000 |
| Half Page           | \$12,000             | 11,750 | 11,500 | 11,000 | 10,500 | 10,250 |
|                     |                      |        |        |        |        |        |

#### **PRINT SPECS**

#### **Full Page**

Page Trim 8.375" (W) X 10.875" (H) Full Page with Bleed (Bleeds should be .25" on each side) 8.875" (W) X 11.375" (H) Live Area 7.875" (W) X 10.375" (H)



#### **Two-Thirds Page**

Vertical 4.75" (W) X 9.625" (H)

#### **Half Page**

Vertical 4.75" (W) X 7.25" (H) Horizontal 7.25" (W) X 4.75" (H)

#### **One-Third Page**

Vertical 2.25" (W) X 9.625" (H) Horizontal 4.75" (W) X 4.75" (H)

#### **Digital Web Ad Rates**

BASIC PROGRAM 100,000 impressions \$1,200

**LGBTQ STATEMENT** 300,000 impressions **\$3,400** 

**LGBTQ SITE DOMINANCE** 500,000 impressions

\$5,500 +Bonus Facebook Post

#### **Digital Specs**

300x250 tower | 728x90 banner

#### **ACCEPTED FILES FORMATS**

We can only accept high-res PDFs.

#### **GUIDELINES**

Please follow these guidelines, or the ad will fail our preflight check and be sent back to you for correction:

- 1. All transparencies must be flattened.
- 2. All fonts must be embedded or converted to outlines.
- 3. All images must be CMYK (for 4-color ads) or GRAYSCALE (for black & white ads).
- 4. All images must be 300 dpi.
- 5. The PDF size must match the ad size exactly. (In other words, do not submit a  $2.5^{\prime\prime}$  x  $2.5^{\prime\prime}$  ad floating on a page that is  $8.5^{\prime\prime}$  x  $11^{\prime\prime}$ . Full-page ads that bleed must include trim set to  $8.375^{\prime\prime}$  wide x  $10.875^{\prime\prime}$  high and should bleed .25 $^{\prime\prime}$  in each direction.)

# **DIGITAL OPPORTUNITIES**



Metrosource offers a robust portfolio of digital products where audiences discover Life Through the LGBTQ Lens. All digital programs may be customized to suit your brand's needs.



#### WEBSITE

Comprehensive directory of LGBTQ -friendly businesses and service providers that is easily searchable by type of business, location, and more.

Engaging content around Lifestyle, Entertainment, Wellness, Travel, Art, Gay Voices, and more.

Newsworthy updates in 'The Lens' from our editorial team.

Current digital issues of Metrosource.

#### SOCIAL

Facebook – Shared timely and relevant content that draws visitors in from across the spectrum.

Twitter – Conversation starting content that engages audiences to like and retweet.

Instagram – The visual treats we see and enjoy.

#### **PODCAST** METROSOURCE MINIS

Short form audio and video podcast that features personalities from the LGBTQ world and beyond, hosted by on-air personality Alexander Rodriguez. Available on Metrosource.com, YouTube, Apple Podcasts, Spotify and iHeart Radio.

#### **EMAIL**

Monthly e-newsletters on the current issue, events, pop culture, special offers, and more.

Dedicated Email Blasts - Sponsored blasts from our partners on topics of interest, exclusive offers, contests, and more.

## **METROSOURCE DIGITAL RATES**

#### **Sponsored Content**

• Sponsored Article or Listicle on metrosource.com (800-900 words, various links and images)

**1X ARTICLE** 

3X SERIES (P/X)

Client Created Metro Created

Client Created Metro Created

\$3,000

3,500

2.500

3.000

#### **Social Media**

• Metrosource Facebook or Instagram Story (swipe-up link, up to 10 hashtags, one photo)

**1X STORY** 

3X SERIES (P/X)

Client Created Metro Created

Client Created Metro Created

2,000

1,000

1,500

• Metrosource Facebook, Twitter or Instagram Post (link, up to 10 hashtags, up to four photos)

**1X POST** 

3X SERIES (P/X)

Client Created Metro Created Client Created Metro Created

\$2,000

2.500

1.500

2.000

#### **E-Blast**

• Metrosource Dedicated E-blast

\$4,000

Client/Metro Created (3x maximum change/review)

• Metrosource Regular (non-dedicated) E-Newletter (250 words, one link and one image)

\$1,500

Metro Created (1x maximum change/review)

#### **Podcast**

| PACKAGE A   | 3X (P/X)          | 6X (P/X) |
|---|-------------------|----------|
| <ol> <li>30 Sec Commercial by Host</li> <li>On Screen Graphics</li> <li>Social Media Blast</li> <li>Archived in permanence</li> </ol> | <sup>\$</sup> 450 | 400      |

#### **PACKAGE B**

| Includes Package A     Logo Placement on Promo Materials     Product placement in studio | <sup>\$</sup> 750 | 700 |
|--|-------------------|-----|
|  |                   |     |

#### **PACKAGE C**

| <ol> <li>Includes Package A &amp; B</li> <li>Logo Placement on Recap Photo</li> <li>On Screen Logo placement<br/>for entire show</li> <li>"Sponsored" Segment</li> </ol> | <sup>\$</sup> 1,050 | 1,000 |
|--|---------------------|-------|
|--|---------------------|-------|

## **METROSOURCE EVENTS**



Metrosource events bring together our community in a spirit of celebration – ideal opportunities to grab the attention of affluent, active and engaged LGBTQ audiences and supporters in festive environments.



We'll gather (digitally and/or in-person) with some of our favorite people to share the fun of our annual People We Love Issue (Feb/Mar).

A perfect time to invite our audience to keep your business in mind while honoring some of the most influential members of the community.



NYC PrideFest, Pier Dance, and VIP Galas | RuPaul's Drag Con | Live Out Loud's annual Trailblazers Gala Brooklyn Academy of Music - Gay Pride - signature EveryBooty Event | Newfest Film Festival | Ali Forney Center Oasis | American Cancer Society's Come Out Against Cancer | Alliance for Positive Change Best in Drag | OutRight Action International Celebration of Courage | Point Foundation National Conference NGLCC Int. Business & Leadership Conference | Modernism Week | Nest Fest - Queer Musical Festival | Equality Wine Fest

